



The Carriage House, priced at \$15 million

Based on your extensive sales, what do you think defines an iconic New York apartment?

The landmark chapel at 455 Central Park West is one of the most architecturally significant private residences in all of Manhattan, and definitely represents the best elements of an iconic apartment. Along with other stately mansions built during the 1880s, this is an example of both a historical and aesthetic heritage that reminds us of an era when Manhattan laid the foundation for becoming the world's capital.

What is the proudest moment of your career?

This June, I was recognized by *The Wall Street Journal* as one of the top 10 Manhattan brokers and one of the top 100 brokers in the United States for sales volume.

As a leader in your field, what would you say makes an iconic broker?

Leadership. I teach the Leadership Seminar for the Real Estate Board of New York's New York Real Estate Specialist advanced degree program. Leaders effectively inspire others to achieve positive results, and they are looked to for advice from their peers, customers and

clients. There are legends in our industry who personify leadership: MacRae Parker, Sharon Baum and Lela Stone.

In your opinion, what makes New York an iconic city?

More than the buildings and the monuments that define our skyline, the people that live and work in those buildings make New York iconic—including the remarkable leaders that you have recognized in this issue.

Q:
A:



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